

HARRY E. CHAMBERS

Trinity Solutions, Inc.



Harry Chambers is a Performance Improvement Specialist.

As an award-winning author, he works with organizations that want to increase the productivity of their managers and staff.

He specializes in diagnosing and correcting performance problems, increasing communication effectiveness, and dealing with people who demonstrate bad attitudes and negativity.

Harry is an internationally known author and professional speaker. He has a proven track record of providing content-rich programs that result in participants learning specific real-world strategies and techniques for increasing their productivity and the productivity of others. He brings 30+ years of practical business experience to his programs and has trained and consulted with Boise State University, the University of Arkansas Sam Walton School of Business and the University of Georgia Carl Vinson School of Government.

Harry has been interviewed on **NBC's Today Show, ABC Morning News and National Public Radio's Morning Addition**. He appears frequently on radio talk shows and his work has been quoted in publications such as **Fortune, Success, Executive Excellence, Cosmopolitan, Inc. Magazine** and **Investor's Business Daily**.

His books are published internationally with translations in six languages.

CLIENT LIST INCLUDES:

United Technologies
IBM
Verizon

Pratt and Whitney
Make-A-Wish Foundation
Lord & Taylor

Cingular Wireless
TEVA Pharmaceuticals
Marriott Corporation

Panasonic
I.B.E.W.
Centers for Disease Control
and Prevention

PROGRAMS INCLUDE:

Maintaining a Positive Focus: Overcoming Negativity in Today's Workplace

- Identifying the 6 primary root causes of bad attitudes and negativity
- Personal strategies for maintaining a positive focus
- Successfully dealing with the negativity of others

Successfully Managing Bad Attitudes, Poor Performance and Organizational Change

- Identifying the root causes of bad attitudes and poor performance
- Selecting and implementing the appropriate corrective action
- Leading the organization through the change process

Successfully Dealing With P.I.T.A. People (Pain in the...Attitude)

- Neutralizing the impact of negative people
- Dealing with the drama, defensiveness and disrespect in today's workplace
- Making yourself less the target of difficult people

Effective Communication Skills for Scientific and Technical Professionals

- The communication challenges in today's scientific and technical environment
- Avoiding the damaging communication traps
- Building the bridges of successful communication

AUTHOR OF:

The Bad Attitude Survival Guide: Essential Tools for Managers.

Addison Wesley Longman, 1998.

No Fear Management: Rebuilding Trust, Performance and Commitment in the New American Workplace.

St. Lucie Press, 1998.

Getting Promoted: Real Strategies for Advancing Your Career.

Perseus Books, 1999.

Effective Communications Skills for Scientific and Technical Professionals.

Perseus Books, 2000.

Finding, Hiring and Keeping Peak Performers

Perseus Books, 2001.

My Way or the Highway: The Micromanagement Survival Guide

Berrett-Koehler Publishers, 2004.

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